

SAVE THE DATE

80TH ANNUAL CO-OP MEETING • SEPT 30

PRIZES & GIVEAWAYS

GRAND PRIZE:
500 kWh block of
renewable energy
every month for
the next 5 years.

HOPKINS COUNTY
REGIONAL CIVIC CENTER

SULPHUR SPRINGS ISD AUDITORIUM

REGISTRATION OPENS @ 8AM
MEETING BEGINS @ 10AM

Be sure and vote for Farmers EC Board Members with the attached dust cover ballot. Voting members will automatically be entered for a chance to win one of ten \$100 electric bill credits. Members who attend this years Annual Meeting will also have the chance to win prizes, including the grand prize—a 360 Green 500 kWh block of renewable energy every month for the next 5 years. There will also be information booths, goodie bags and refreshments. See you there.



2017 PRESIDENT AND GENERAL MANAGER'S REPORT

Farmers EC is getting greener.

Our 80th Annual Meeting is quickly approaching. On behalf of the Board of Directors, the management, and the staff of Farmers Electric Cooperative, we'd like to personally invite you to join us on Sept. 30, at the Hopkins County Regional Civic Center at 1200 Houston Street in Sulphur Springs.

If you've been a member long, or if you travel throughout our service area, you're used to seeing people from Farmers Electric Cooperative doing all those familiar jobs that bring you reliable power. Jobs like building line, replacing transformers, and answering phone calls. But our job also includes finding new ways to make providing that power more efficient and affordable. We're introducing a program that combines existing resources with new technology to create more energy efficiency, money savings, and all-around sustainability. We call it "360 Green".

You're probably familiar with some of the programs. We hope you've heard about and are using programs like our *FREE* home energy audit service, our rebates on certain energy efficiency products, and our app SmartHub. But there are two new programs you should get familiar with, too. Our Renewable Energy and Nest Rush Hour Rewards programs.

Renewable energy is all over the news, but it's actually been around a long time. In fact, part of our energy mix has included hydroelectric power from the Denison Dam at Lake Texoma. Now, we're adding new options for solar power, with wind-generated electricity not far behind. Our commitment started with the installation of solar panels on the roof of the maintenance facility in Greenville and our harvesting of the sun has been growing from there.

Our solar program eliminates maintenance costs and concerns that can be a hassle for those who own and maintain their own residential solar system. Plus, participating in our solar program keeps you from having to worry about maintenance, zoning restrictions or appealing to your homeowners' association. If you don't own your home, not to worry. Renters can participate, too! It's the simple way to invest in clean, affordable, renewable energy. One big reason "360 Green" means all-around sustainability and a reason for members to Go Green.

Our other new program is our partnership with Nest in the Rush Hour Rewards program.

On a summer afternoon, when you're finishing up a long day, your air conditioner is just starting its busiest time. And not only yours—every AC unit in northeast Texas is cranking away to keep up with the demand for cool air, especially on the hottest days, between 4 and 7 p.m. That's what we call an "energy rush hour" - when peaks in demand require more power generation. Every time demand reaches a new peak, a higher price is established from our providers to buy the power we need for members. That drives up electricity costs, to be paid by you and the co-op.

But you can help take control of peak usage—and get a *\$100 account credit*—by joining our voluntary "Rush Hour Rewards" program. You'll need to have central air, a wi-fi system, and a Nest Learning Thermostat. A few days each month between June and October, the co-op will use the Nest thermostat to manage energy use during energy rush hours, helping even out demand peaks to control costs. If you're home, the indoor temperature won't change more than a

few degrees. Get paid to help yourself and your fellow co-op members keep peak rates low.

For more details, join us for our 80th Annual Meeting on Sept. 30 at the Hopkins County Regional Civic Center. At the conclusion of the meeting we will hold our prize drawing. The prize drawing is always the highlight of our Annual Meeting. The grand prize this year is a 500 kilowatt-hour block of renewable energy every month for the next five years. We look forward to seeing you.



DAVID MAGNESS
Board President

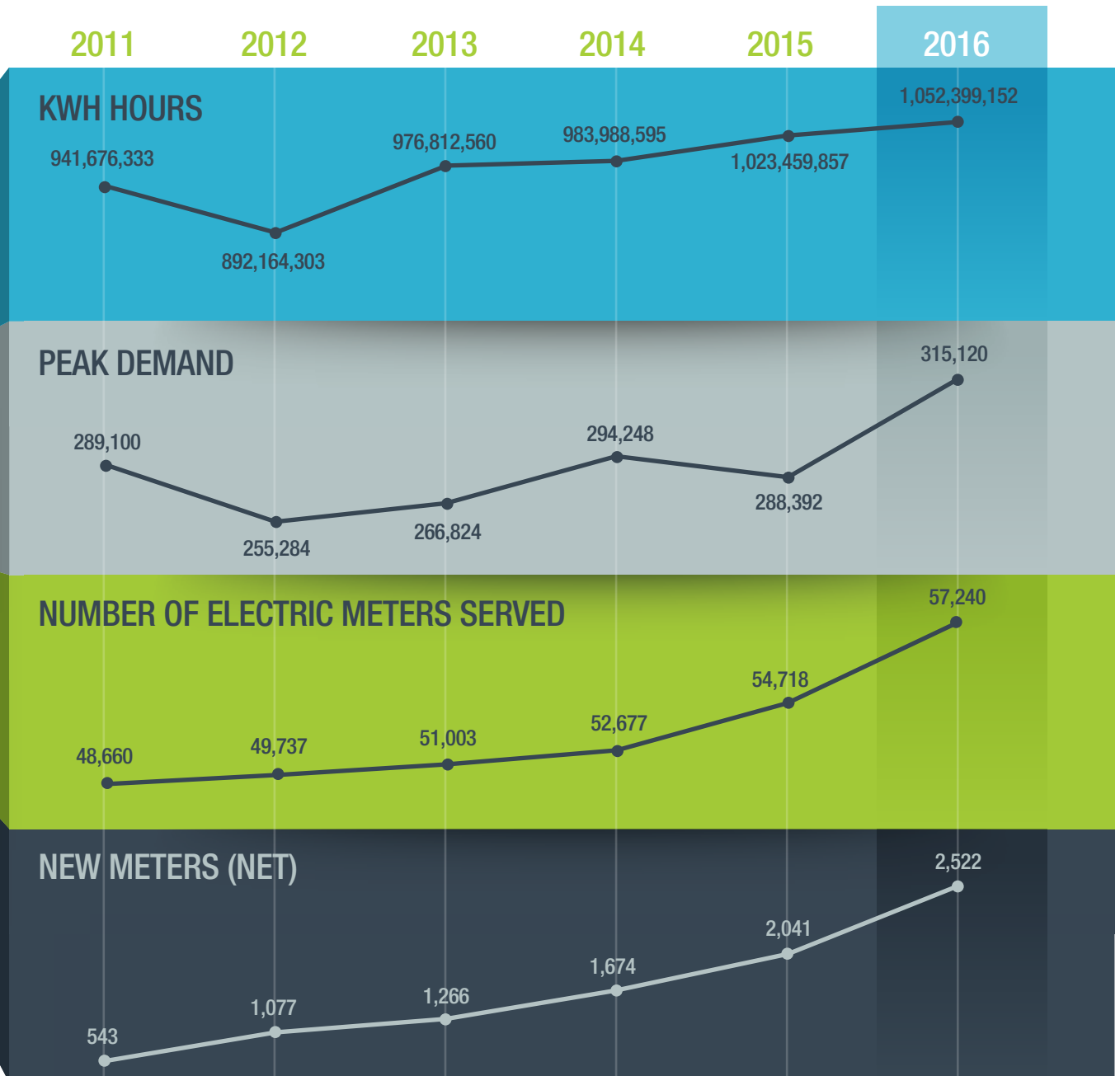
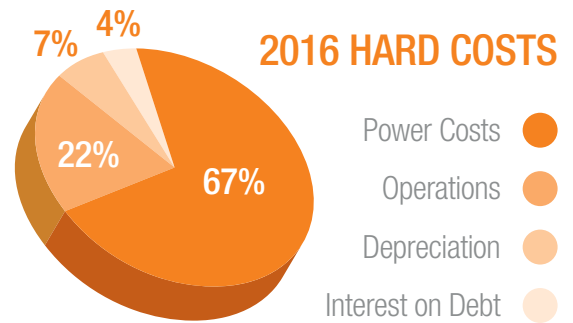


MARK STUBBS
General Manager

FARMERS ELECTRIC COOPERATIVE

2017 PRESIDENT AND GENERAL MANAGER'S REPORT

How your dollars were spent in 2016.



2016 Balance Sheet

ASSETS:	<u>2016</u>	<u>2015</u>
Current and Other Assets		
Total Cost of Electric System	\$291,388,279	\$282,332,976
Less Accumulated Depreciation	<u>70,182,324</u>	<u>68,565,700</u>
Net Value of System	221,205,955	213,767,276
Investments in Associated Organizations	35,062,550	30,510,654
Cash, Investments & Cash Related Items	788,456	1,692,512
Accounts and Notes Receivable	17,735,238	13,857,514
Construction Materials & Related Items	219,108	108,236
Prepaid - Insurance, Office Supplies, etc.	664,757	589,737
Deferred Costs	<u>10,372,067</u>	<u>11,404,937</u>
TOTAL ASSETS	<u>\$286,048,131</u>	<u>\$271,930,866</u>
LIABILITIES AND EQUITY:		
Liabilities		
Mortgage Notes	\$139,954,042	\$132,379,309
Notes Payable - Line of Credit	0	0
Purchased Power Payable	7,516,651	6,414,623
Taxes, Interest, Other Payables	10,174,079	10,028,720
Deferred Credits	1,695,513	1,803,526
Equities:		
Membership Fees	864,903	825,338
Patronage Capital	<u>125,842,943</u>	<u>120,479,350</u>
TOTAL LIABILITIES AND EQUITY	<u>\$286,048,131</u>	<u>\$271,930,866</u>

2016 Income and Expense Report

INCOME:	<u>2016</u>	<u>2015</u>
Sale of Electric Service	\$126,179,009	\$122,002,454
Other Income (Interest & Miscellaneous)	175,627	207,421
Patronage Capital Credit Income	5,546,286	5,528,994
TOTAL INCOME	<u>\$131,900,922</u>	<u>\$127,738,869</u>
EXPENSES:		
Electric Power Purchased	82,119,168	78,570,087
Operations	25,220,312	23,651,612
Depreciation	8,949,251	8,338,741
Taxes	448	159
Interest on Debt	5,686,127	5,211,160
TOTAL EXPENSES	<u>\$121,975,306</u>	<u>\$115,771,759</u>
NET MARGINS - INCOME	<u>\$9,925,616</u>	<u>\$11,967,110</u>
Capital Credit Refund Paid to Members	<u>\$4,562,022</u>	<u>\$4,499,372</u>



A Touchstone Energy® Cooperative 

OPERATING IN THE FOLLOWING COUNTIES:

Collin, Dallas, Delta, Fannin, Franklin, Hopkins, Hunt, Kaufman, Rains, Rockwall, Van Zandt, and Wood

FARMERS EC OFFICES:

Greenville Main Office M-F 8AM to 5PM
Farmers Electric Cooperative
2000 East I-30, Greenville, TX 75402

Sulphur Springs M-F 8AM to 5PM
Farmers Electric Cooperative
301 N. Hillcrest, Sulphur Springs, TX 75482

Wylie M-F 8AM to 5PM | Closed 11AM to 12PM
Farmers Electric Cooperative
108 West Marble, Wylie, TX 75098

PAYMENT OPTIONS:

Online at FarmersElectric.coop
By telephone
Bank Draft and Credit Card
MoneyGram
Fidelity Express
In person at any Farmers EC office

COOPERATIVE SERVICES:

Budget Billing
Home Energy Audits
Energy-Efficiency Rebates
Scholarships and Youth Programs
Co-op Connections Card Discounts
PowerUP Prepaid Program
Operation Round Up

CONTACT:

903 455 1715 local
800 541 2662 toll-free
FarmersElectric.coop

YOU'RE IN POWER.